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Simple additive weighting—A metamodel for multiple criteria decision analysis methods

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ABSTRACT

Multiple Criteria Decision Analysis methods, such as ELECTRE, PROMETEE, AHP, TOPSIS, VIKOR, have been applied to solving numerous real-life decision making problems in business and management. However, the mechanics of those methods is not easily understandable and it is often seen by users without much formal training as a kind of "scientific witchcraft".

In order to make those popular MCDA methods more transparent, we provide a simple framework for interpretations of rankings they produce. The framework builds on the classical results of MCDA, in particular on the preference capture mechanism proposed by Zionts and Wallenius in seventies of the last century, based on Simple Additive Weighting.

The essence and the potential impact of our contribution is that given a ranking produced by a MCDM method, we show how to derive weights for the Simple Additive Weighting which yield the same ranking as the given method. In that way we establish a common framework for almost no-cost posterior analysis, interpretation and comparison of rankings produced by MCDA methods in the expert systems environment. We show the working of the concept taking the TOPSIS method in focus, but it applies in the same way to any other MCDM method.

We illustrate our reasoning with numerical examples taken from literature.

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1 1. Introduction

Multiple Criteria Decision Analysis (MCDA) is a topic well represented in the field of expert systems; many of them employ MCDA
for solving complex problems of decision making (see AlemiArdakani, Milani, Yannacopoulos, & Shokouhi, 2016; Mardani, Jusoh, & Zavadskas, 2015; Östermark & Salmela, 1988; Ozernoy,
1988).

Solving an MCDA problem is usually understood as determining 8 an alternative (a decision variant) which corresponds to the best, 9 10 in the decision maker's opinion, combination of (at least two) criteria values, or in a broader sense, as ranking alternatives from the 11 best (in the above meaning) to the worst one. Because attaining 12 the maximal values with respect to all criteria simultaneously, in 13 general, impossible, solving an MCDA problem requires that some 14 15 information on preferred combinations of criteria values (so called preference information) has to be articulated by the decision maker 16 (DM). 17

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The representative and the most popular methods of MCDA 18 within the expert systems domain are ELECTRE (Roy, 1968), 19 PROMETHEE (Brans & Vincke, 1985), AHP (Saaty, 1990), TOPSIS 20 (Hwang & Yoon, 1981), VIKOR (Opricovic & Tzeng, 2004), see e.g. 21 Özcan, Çelebi, and Esnaf 2011; Tsou 2008. In the MCDA methods, 22 preference information, coming from the DM, is fed into some se-23 lection mechanism and then this mechanism, representing (or just 24 usurping to represent) the DM's preference model, is used to de-25 rive the preferred ranking.¹ Although the DM is free in provid-26 ing preference information, the resulting ranking is conditioned 27 not only by the DM's preferences but also by the properties of 28 the method mechanism. Then the following question arises: Does a 29 MCDA method mechanisms represent correctly the DM's preferences? 30

Due to its conceptual and implementation simplicity, the MCDA 31 methods are available to a wide range of practitioners who are 32 not necessary experts in MCDA and thus they cannot answer questions of that sort by themselves, neither a priori nor a posteriori. 34

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¹ Thus, according to the taxonomy given by Miettinen (1999) these methods belong to the class of methods with *a priori* articulation of preference information, where methods with *a posteriori* and *interactive* articulation constitute the two other classes.

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However, there is a lack of a methodology which would enable to 35 36 understand and interpret the results of all those methods in a uniform way. The mechanics of the MCDA methods, such as ELECTRE, 37 38 PROMETEE, AHP, TOPSIS or VICKOR, are not easily interpretable and therefore their working can be seen by users without much formal 39 training as a kind of "scientific witchcraft". 40

So in order to make the MCDA methods more transparent, we 41 propose the firmly established and with no doubt the most widely 42 43 known Single Average Weighting method to play the role of a metamodel. We show how to interpret the MCDA methods in the 44 45 terms of the metamodel. We build the interpretation on the classi-46 cal results of MCDA, namely on the preference capture mechanism - the Simple Additive Weighting (SAW) - proposed by Zionts and 47 48 Wallenius (1983). The framework we propose can help to reinterpret and thus to demystify the results an MCDA method provides. 49 We show its working using the TOPSIS method as an example, but 50 ELECTRE, PROMETEE, AHP, VIKOR, and virtually any MCDA method, 51 can be interpreted and reinterpreted in the analogous way. 52

There have been studies concerning significance, derivation and 53 interpretation of weights in MCDA. For example, Alemi-Ardakani 54 et al. (2016) analyzed how different subjective and objective 55 56 weighting methods capture preferences in terms of ranking of al-57 ternatives. For other studies one can point to the works of Deng, Yeh, and Willis (2000); Figueira and Roy (2002); Kung and Wen 58 (2007); Olson (2004); Rogers and Bruen (1998). All those stud-59 ies concentrate on theoretical analysis of weighting and providing 60 general recommendations. The novelty of our approach is twofold. 61 62 First, it falls into the reverse engineering paradigm (Kaliszewski, 2016), where starting from a ranking of alternatives, the set of 63 weight resulting in such a ranking is derived. Second, our approach 64 provides a practical tool which can be applied to any real-life de-65 66 cision making problem, whatever MCDA method was used. Indeed, 67 as shown below, the input of our approach is just the ranking pro-68 duced by a MCDA method.

This paper is organized as follows. In the next section we recall 69 the TOPSIS method formulation. 70

71 In Section 3, we point to some elements in the TOPSIS method 72 which seem lacking a methodological basis and are arbitrary.

In Section 4 we propose a simple explanatory framework to in-73 terpret the rankings the method provides an easy terms of linear 74 weighting functions, in other words, in terms of SAW. 75

76 To illustrate our concept, in Section 5 we solve the numerical problem, given in the original paper by Hwang and Yoon, by the 77 78 TOPSIS method and we interpret the resulting ranking in terms of 79 that framework. Section 6 concludes.

80 2. The TOPSIS method

TOPSIS, a ranking method in the field of Multiple Criteria Deci-81 sion Analysis (MCDA), was developed by Chen and Hwang (1992); 82 Hwang and Yoon (1981). It has become very popular among prac-83 84 titioners, first in Asia-Pacific region and then across the world. In 85 the paper (Behzadian, Otaghsara, Yazdani, & Ignatius, 2012) 266 journal papers are collected, published since 2000 on TOPSIS ap-86 plications in such areas as Supply Chain Management; Engineer-87 ing Design, Engineering and Manufacturing Systems; Business and 88 Marketing Management, and others. TOPSIS has been also ex-89 90 tended for group decision making (for a survey of works in that 91 directions see e.g. Huang & Li, 2012).

92 In the TOPSIS method, preference information, coming from the DM in the form of criteria weights, is fed into a parametric func-93 tion (the TOPSIS valuation function) and then this function, repre-94 senting the DM's preference model, is used to derive the preferred 95 ranking. Although the DM is free in providing preference informa-96 tion - weights, the resulting ranking is conditioned not only by 97 weights but also by the properties of the TOPSIS valuation func-98

tion. Then the following question arises: Does the TOPSIS valuation 99 function represent correctly the DM's preferences? 100

The MCDA problem the TOPSIS method can handle is framed 101 as follows. Given are the *decision matrix* $D = \{d_{ij}\}$, with the alter-102 natives A_i , i = 1, ..., m, (rows), and the criteria X_j , j = 1, ..., k, 103 (columns). To simplify the presentation but without loss of gen-104 erality, we assume that all criteria are of the type "the more the 105 better". 106

The TOPSIS method ranks alternatives from the "best" to 107 "worst" and to do that it uses solely criteria values and criteria 108 weights w_i , j = 1, ..., k, which are given by the DM. 109

To work with comparable magnitudes of numbers, the first step 110 in TOPSIS is to normalize criteria values. The issue of normalization 111 in TOPSIS is well covered in the literature (see e.g. Milani 2005) 112 and therefore we skip that topic here. Below we shall use the nor-113 malization with the Euclidean norm, by Hwang and Yoon (1981). 114

The TOPSIS method consists of the following steps.

1. Given the decision matrix D, calculate the normalized deci-116 sion matrix $R = \{r_{ij}\}$, 117

$$a_{ij} = d_{ij} / \sqrt{\sum_i d_{ij}^2}$$
, $i = 1, ..., m, j = 1, ..., k$. 118

- 2. Calculate the weighted decision matrix $V = \{v_{ij}\},\$ $v_{ij} = w_j r_{ij}, \ i = 1, ..., m, \ j = 1, ..., k$.
- 3. Determine the ideal solution A* and the negative-ideal solu-121 tion A^- . 122 123

$$A_{j}^{*} = \max_{i} v_{ij}, \ j = 1, ..., k$$
, $A_{j}^{-} = \min_{i} v_{ij}, \ j = 1, ..., k$.

4. For each alternative i = 1, ..., m, calculate the separation 124 measures S_i^* and S_i^- , 125

$$S_i^* = \sqrt{\sum_j (\nu_{ij} - A_j^*)^2} , \ S_i^- = \sqrt{\sum_j (\nu_{ij} - A_j^-)^2} .$$
 126

- 5. For each alternative i = 1, ..., m, calculate the relative close-127 ness C_i to the ideal solution, 128 $C_i = S_i^- / (S_i^- + S_i^*).$ 129
- 6. Rank alternatives with the descending order of C_i .

In the next section we address the TOPSIS-specific weight me-131 chanics and rank reversal issues. 132

3. TOPSIS mysteries

Let $a = (a_1, a_2, ..., a_k)$ denote any point of the box A defined by 134 A_i^* and A_i^- , j = 1, ..., k. 135

From the description of the TOPSIS method it follows that the 136 TOPSIS preference model consists of weight-dependent valuation 137 function *C*_{*a*}, 138

$$C_a = \frac{S_a^-}{S_a^- + S_a *}$$

(see Step 5 in the TOPSIS description in the previous section), and 139 weights w_i , j = 1, ..., k, given by the DM. Because of the specific 140 form of the valuation function C_a its usage raises some concern 141 and calls for the utmost consciousness. 142

Any ranking process consists of two parts: the cognitive part-143 elicitation of the preference model – and the technical part-144 calculation of the ranking. TOPSIS realizes just the technical part 145 of the ranking process, taking weighs w_i and decision matrix D as 146 the input. In other words, in TOPSIS the cognitive part is absent. 147

The main concern in TOPSIS is about how is the input (weights) 148 related to output (the resulting ranking)? 149

As can be seen from the description given above, in TOPSIS 150 weights do not weight criteria directly. Indeed, in the separation 151 measures S_a^* and S_a^- one has 152

$$S_a^* = \sqrt{\sum_j w_j^2 (a_j - A_j^*)^2}$$

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Fig. 1. Contour plot (left) and 3D plot (right) of function C_a for $A_i^* = 1$, $A_i^- = 0$, j = 1, ..., k, $w_1 = 2$, $w_2 = 1$.

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$$S_a^- = \sqrt{\sum_j w_j^2 (a_j - A_j^-)^2}$$
.

154 Here the role and purpose of weights is far from being intuitive. 155 For example, Fig. 1 presents contours of C_a for the case $w_1 =$ 2, $w_2 = 1$, where for the sake of simplicity $A_i^* = 1$, $A^- = 0$, i = 1156 1,..., k. The middle contour is linear and corresponds to the line 157 $4a_1 + a_2 = b$, where b is a constant. In other words, along this 158 159 contour alternatives are valuated as in the weighted sum function $w_1a_1 + w_2a_2$ with $w_1 = 4$, $w_2 = 1$, not necessarily to the DM in-160 161 tention and definitely behind its conscious choice.

One may ask why not to apply weights directly to the decision 162 matrix *D* to get matrix $V' = \{v'_{ij}\}$, where $v'_{ij} = w_i d_{ij}$, and only then 163 164 normalize matrix V'. However, such an action would result in the non-weighted normalized decision matrix R, since 165

$$\frac{\nu_{ij}}{\sqrt{\sum_i (\nu'_{ij})^2}} = \frac{w_i d_{ij}}{\sqrt{\sum_i (w_i d_{ij})^2}} = \frac{d_{ij}}{\sqrt{\sum_i (d_{ij})^2}} = r_{ij}.$$

So application of weights to the normalized matrix *R* is the only 166 viable option. But this action results in matrix V whose column 167 norms are not, in general, equal to one. Norm values in matrix V 168 169 are now equal to weights, which is the immediate result of multiplying a normalized vector by a scalar (here weight). As weights 170 can easily differ by the factor of 10, the original idea to work with 171 data of the same magnitude is clearly lost. 172

Finding no hints in the TOPSIS method for its easy interpreta-173 174 tions, below we proposes a simple explanatory framework which, 175 given the ranking resulting from the TOPSIS method, can help the 176 DM to understand and eventually accept or discard that ranking.

Although our starting point was the TOPSIS method, from the 177 exposition given below it is quite clear that our arguments apply 178 179 to any MCDA method, with TOPSIS serving as an example.

4. TOPSIS demystified 180

To simplify the presentation and without loss of generality, in 181 this section we assume that *m* alternatives A_i , i = 1, ..., m, rep-182 resented by the normalized matrix R, are ranked by the TOPSIS 183

method as $A_1 \succ \cdots \succ A_m$, with the first alternative A_1 and no two 184 alternatives having the same rank. Below, in a numerical example 185 we consider the case where the TOPSIS ranking is equivocal. 186

One can ask: do there exist weights of the weighted linear func-187 tion (as in the Simple Additive Weighting approach) over normal-188 ized values of k criteria, 189

$$w_1 r_{*,1} + \dots + w_k r_{*,k},$$
 (1)

which guarantee the same ranking (resulting from sorting the al-190 ternatives A_i in the descending order of the value of this function) 191 as in TOPSIS? If yes, what they are? If not, are there other func-192 tions which guarantee the same ranking as in TOPSIS? 193

To guarantee ranking $A_1 \succ \cdots \succ A_m$, weights have to satisfy the 194 following system of (m-1) + k linear inequalities and 1 equation 195 196

$$\sum_{j=1}^{k} w_{j} r_{ij} \geq \sum_{j=1}^{k} w_{j} r_{i+1,j}, \quad i = 1, ..., m-1,$$

$$w_{j} \geq 0, \quad j = 1, ..., k,$$

$$\sum_{j=1}^{k} w_{j} = 1.$$
(2)

The last constraint is imposed to avoid the trivial solution $w_i =$ 197 0, j = 1, ..., k. Actually, instead of 1 as the right hand side value 198 any positive number can be used here, but putting 1 is customary 199 and convenient. 200

The above condition is the immediate consequence of the original idea of Zionts and Wallenius to capture the DM's preference by means of weights of function (1) (cf. Zionts & Wallenius, 1983).

Let us denote the set of weights satisfying (2) by W. If W is 204 nonempty and not a singleton, then there is an infinite number 205 of weight vectors which under the weighted linear function yield 206 the same ranking as the TOPSIS ranking. In other words, for any 207 element from set *W*, TOPSIS and SAW produce the same ranking. 208

Example 1 - the set W contains an infinite number of elements. Consider the ranking problem with matrix D and weights as given in Table 1.

The TOPSIS method produces the following (unequivocal) ranking: $A_2 \succ A_3 \succ A_4 \succ A_1$.

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(3)

Table 1

Example 1 – the dec	i-
sion matrix D and th	le
(TOPSIS) weights.	



Fig. 2. The set W in Example 1 (the thick line segment of $w_1 + w_2 = 1$); w^{mm} denotes the middle most element of W, as explained at the end of this Section.

1 w_1

In this problem set W is defined by the following set of 5 linear 214 inequalities and 1 equation. 215

$w_1 0.5839 + w_2 0.6591 \ge w_1 0.4204 + w_2 0.4882$	(which stands for $A_2 > A_3$),
$w_1 0.4204 + w_2 0.4882 \ge w_1 0.5139 + w_2 0.4394$	(which stands for $A_3 \succ A_4$),
$w_1 \ 0.5139 + w_2 \ 0.4394 \ge w_1 \ 0.4671 + w_2 \ 0.3662$	(which stands for $A_4 \succ A_1$),
$w_1 \ge 0$,	
$w_2 \ge 0$,	
$w_1 + w_2 = 1$.	

216 After regrouping the terms we have

$$\begin{array}{l} w_1 \, 0.1635 + w_2 \, 0.1709 \geq 0 \,, \\ - \, w_1 \, 0.0935 + w_2 \, 0.0488 \geq 0 \,, \\ w_1 \, 0.0468 + w_2 \, 0.0732 \geq 0 \,, \\ & w_1 \geq 0 \,, \\ & w_2 \geq 0 \,, \\ & w_1 + w_2 = 1 \,. \end{array}$$

Putting $w_1 = 1 - w_2$ we have 218

$$0.6571 \le w_2 \le 1$$
, (5)

and from this we obtain 219

$$0 \le w_1 \le 0.3429$$
. (6)

- 220 The set *W* for this Example is represented in Fig. 2.
- 221 End of example 1
- 222 Example 2 - the set W is empty.

Consider the ranking problem with matrix D and weights as 223 224 given in Table 2.

225 The TOPSIS method produces the following (equivocal) ranking: $A_3 \succ A_1 \equiv A_2 \succ A_4$, where $A_1 \equiv A_2$ denotes that A_1 and A_2 are 226 ranked analogously (as second in the ranking). 227

228 In this problem, set W is defined by the following set of 6 linear 229 inequalities and 1 equation (we do not require the condition $A_1 \equiv$ 230 A_2 to hold).

$$\begin{split} & w_1 \, 0.5268 + w_2 \, 0.5268 \geq w_1 \, 0.3710 + w_2 \, 0.7419 \\ & w_1 \, 0.5268 + w_2 \, 0.5268 \geq w_1 \, 0.7419 + w_2 \, 0.3710 \\ & w_1 \, 0.3710 + w_2 \, 0.7419 \geq w_1 \, 0.1855 + w_2 \, 0.1855 \\ & w_1 \, 0.7419 + w_2 \, 0.3710 \geq w_1 \, 0.1855 + w_2 \, 0.1855 \\ & w_1 \, 0.7419 + w_2 \, 0.3710 \geq w_1 \, 0.1855 + w_2 \, 0.1855 \\ & w_1 \geq 0 \, , \\ & w_2 \geq 0 \, , \\ & w_1 + w_2 = 1 \, . \end{split}$$
 (which stands for $A_3 \succ A_1 \,) \, , \\ & (\text{which stands for } A_1 \succ A_4 \,) \, , \\ & (\text{which stands for } A_2 \rightarrowtail A_4 \,) \, , \\ & (\text{which stands for } A_2 \rightarrowtail A_4 \,) \, , \\ & (\text{which stands for } A_2 \rightarrowtail A_4 \,) \, , \\ & (\text{which stands for } A_2 \rightarrowtail A_4 \,) \, , \\ & (\text{which stands for } A_2 \rightarrowtail A_4 \,) \, , \\ & (\text{which stands for } A_2 \rightarrowtail A_4 \,) \, , \\ & (\text{which stands for } A_2 \rightarrowtail A_4 \,) \, , \\ & (\text{which stands for } A_2 \rightarrowtail A_4 \,) \, , \\ & (\text{which stands for } A_4 \,) \, , \\ & (\text{which stands for } A_4 \,) \, , \\ & (\text{which stands for } A_4 \,) \, , \\ & (\text{which stands for } A_4 \,) \, , \\ & (\text{which stands for } A_4 \,) \, , \\ & (\text{which stands for } A_4 \,) \, , \\ & (\text{which stands for } A_4 \,) \, , \\ & (\text{which stands for } A_4 \,) \, , \\ & (\text{which stands for } A_4 \,) \, , \\ & (\text{which stands$

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Example 2 - the decision matrix D and the (TOPSIS) weights.

	<i>X</i> ₁	<i>X</i> ₂
A_1	0.5	1.0
A_2	1.0	0.5
A_3	0.71	0.71
A_4	0.25	0.25
Wi	0.5	0.5

After regrouping the terms we have

$w_1 0.1558 - w_2 0.2151 \ge 0$,	
$-w_1 0.2151 + w_2 0.1558 \ge 0 ,$	
$w_1 0.1855 + w_2 0.5564 \ge 0 ,$	
$w_1 0.5564 + w_2 0.1855 \ge 0$,	(8)
$w_1 \ge 0$,	
$w_2 \ge 0$,	
$w_1+w_2=1.$	

Putting $w_1 = 1 - w_2$ we have

$$\begin{array}{l} 0 \leq w_2 \leq 0.4201 \,, \\ 0.5799 \leq w_2 \leq 1 \,. \end{array} \tag{9}$$

and as these conditions are inconsistent, hence W is empty. 234 However, using the quadratic weighted function over an alter-235 native criteria values 236

$$(w_1 r_{*,1})^2 + \dots + (w_k r_{*,k})^2,$$
 (10)

and solving the following set of 6 linear inequalities and 1 equa-237 tion (we do not require the condition $A_1 \equiv A_2$ to hold) 238

$$\begin{array}{ll} (w_1 \ 0.5268)^2 + (w_2 \ 0.5268)^2 \geq (w_1 \ 0.3710)^2 + (w_2 \ 0.7419)^2 & (\text{which stands for } A_3 > A_1) \,, \\ (w_1 \ 0.5268)^2 + (w_2 \ 0.5268)^2 \geq (w_1 \ 0.7419)^2 + (w_2 \ 0.3710)^2 & (\text{which stands for } A_3 > A_2) \,, \\ (w_1 \ 0.3710)^2 + (w_2 \ 0.7419)^2 \geq (w_1 \ 0.1855)^2 + (w_2 \ 0.1855)^2 & (\text{which stands for } A_1 > A_4) \,, \\ (w_1 \ 0.7419)^2 + (w_2 \ 0.3710)^2 \geq (w_1 \ 0.1855)^2 + (w_2 \ 0.1855)^2 & (\text{which stands for } A_2 > A_4) \,, \\ w_1 \geq 0 \,, \\ w_2 \geq 0 \,, \\ w_1 + w_2 = 1 \end{array}$$

(11)

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one gets feasible weights, for example $w_1 = 0.0400$, $w_2 = 0.9600$. 239 In other words, the above system of conditions is consistent. 240 End of example 2 241

Example 2 shows that one can attempt to explain the TOPSIS 242 rankings also by other functions than the linear weighted function. 243 Clearly though, the linear weighted function is the simplest and 244 easiest to use and interpret. 245

If the number of weights in W is infinite, whatever is the func-246 tion used to explain the TOPSIS rankings, the DM may need some 247 assistance in analyzing and understanding set W. For example the 248 DM can ask a series of questions about the ranges of weight vari-249 ations preserving the TOPSIS ranking. 250

Here are examples of such questions, all pertaining to preserva-251 tion of the TOPSIS ranking. 252

1. What is the range of individual weight variations?

2. Taking the weights as in the TOPSIS ranking, what are other 254 weight contributions preserving the TOPSIS ranking? 255

3. What weights are the middle most, where the middle most 256 weights are defined as an element of W the distance from which 257 to all boundaries of W is the greatest?² ³ 258

$$\max t$$

$$\sum_{j=1}^{k} w_j(r_{ij} - r_{i+1,j}) \ge t, \quad i = 1, ..., m - 1,$$

$$w_i \ge t, \quad j = 1, ..., k.$$
(12)

see Chmielewski and Kaliszewski (2011).

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 $^{^{2}\,}$ The middle most weights offer the greatest stability of the TOPSIS ranking with respect to possible weight perturbations within the SAW model.

³ The middle most weight can be found by solving the following optimization problem

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Hwang and Yoon problem – the decision matrix *D* and the (TOPSIS) weights.

	X_1	<i>X</i> ₂	<i>X</i> ₃	X_4	X_5	<i>X</i> ₆
A_1	2.0	1500	20000	-5.5	5	9
A_2	2.5	2700	18000	-6.5	3	5
A_3	1.8	2000	21000	-4.5	7	7
A_4	2.2	1800	20000	-5.0	5	5
W_i	0.2	0.1	0.1	-0.1	0.2	0.3

4. Do TOPSIS weights preserve the TOPSIS ranking when appliedto the linear function?

5. Do equal weights preserve the TOPSIS ranking?

There can be cases in which one can only ask about weights which preserve a part of the TOPSIS ranking, e.g. only at a few first positions or just preserve the first position. In such cases the set of inequalities (2) should be reduced accordingly.

266 5. Hwang and Yoon example

We shall illustrate our argument by the problem presented by Hwang and Yoon in their original exposition of TOPSIS (Hwang & Yoon, 1981); the results are given in Table 4.

The decision matrix D and the weights are given in Table 3.⁴

The TOPSIS method produces the following (unequivocal) ranking: $A_1 > A_3 > A_4 > A_2$.

Calculations for Table 4 were done in Excel add–in *Solver*, with the LP simplex as the solving method.

Analyzing Table 4, the DM may note for example that for all criteria excluding the sixth one, minimum weights are zero. This means that any of these criteria can be ignored without losing information necessary for ranking. Other conclusions can be drawn from comparison of TOPSIS weights and maximum weights. For example, it is possible to assign the third criterion as big weight as 0.855 having the same ranking as TOPSIS yields in the case of this weight equal to 0.1. Analyzing lines from 13th to 19th, the DM can grasp an idea about coefficients of substitutions among criteria, which can be used for justifying the decision. 281

6. Concluding remarks

The MCDA methods are widely used in expert systems literature but they lack transparency of their decision rules. By lack of transparency we mean that their working escapes an easy grasp by non-specialists, individuals from outside of the decision making domain. And the transparency of decision making/decision support expert systems is absolutely indispensable if they are to become

practical tools assisting real DMs in their daily tasks.

Ranking by MCDA methods is, as a rule, one-iteration process. This does not conform well with nowadays broadly accepted 2paradigm that decision processes are by their very nature interactive (Simon, 1977; for interactive ranking model building and interactive ranking selection see Chmielewski & Kaliszewski, 2011). In one-iteration processes the DM has no chance to learn about the interplay of criteria by observing the results of his trial decisions. On the contrary, his/her preferences, not necessary sharp and def- 300

inite, are irrevocably applied to a decision selection mechanism.

The rigid and somewhat obscure (to non-specialists) framework of MCDA methods can be relaxed a bit by adding to each of them a kind of *posterior* analysis, leaving however the use of those meth- ods intact, as proposed in this paper. Irrespective of the MCDA method selected, SAW, as we proposed the use of it in the paper, offers a level ground to interpret and compare (if more than one method has been selected to do the job) the results – rankings of alternatives. By our development we allow the DM to interpret the MCDA method-produced rankings in the much simpler terms than the original MCDA methods allow, in the almost natural language of SAW (SAW belongs nowadays to the folklore of the domains of

Table 4

Hwang and Yoon problem – the analysis of the TOPSIS ranking by the linear weighting function. To enable selection of weights in calculations for line 13, w_2 was maximized, whereas for lines 14–18, w_1 was maximized.

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	Question no.		w_1	<i>W</i> ₂	<i>W</i> ₃	<i>w</i> ₄	<i>w</i> ₅	w ₆
1	1	min w ₁	0.0000	0.0000	0.0000	0.0000	0.0000	1.0000
2	1	max w ₁	0.6576	0.0000	0.0000	0.0000	0.2394	0.1030
3	1	min w ₂	0.0000	0.0000	0.1236	0.4677	0.0431	0.3657
4	1	max w ₂	0.0000	0.2277	0.0000	0.3620	0.0000	0.4103
5	1	min w ₃	0.0000	0.2277	0.0000	0.3620	0.0000	0.4103
6	1	max w ₃	0.0000	0.0000	0.8550	0.0000	0.0000	0.1450
7	1	min w ₄	0.0000	0.0000	0.8550	0.0000	0.0000	0.1450
8	1	max w ₄	0.0000	0.0000	0.0000	0.6180	0.0000	0.3820
9	1	min w ₅	0.0000	0.0000	0.0000	0.6180	0.0000	0.3820
10	1	max w ₅	0.0000	0.0000	0.0000	0.0000	0.4365	0.5635
11	1	min w ₆	0.2545	0.0000	0.7056	0.0000	0.0000	0.0399
12	1	max w ₆	0.0000	0.0000	0.0000	0.0000	0.0000	1.0000
13	2	w_1 as for TOPSIS	0.2000	0.1591	0.0000	0.3543	0.0000	0.2866
14	2	w_2 as for TOPSIS	0.3722	0.1000	0.0000	0.3476	0.0000	0.1801
15	2	w_3 as for TOPSIS	0.6004	0.0000	0.1000	0.0000	0.2055	0.0941
16	2	w_4 as for TOPSIS	0.6053	0.0000	0.0000	0.1000	0.1845	0.1103
17	2	w_5 as for TOPSIS	0.6326	0.0000	0.0000	0.0422	0.2000	0.1252
18	2	w_6 as for TOPSIS	0.5132	0.0000	0.0000	0.0000	0.1868	0.3000
19	3	mid. most w _i	0.0401	0.0401	0.0401	0.3038	0.0401	0.5358
20	4	all w_i as for TOPSIS			Ranking A_4	, A ₃ , A ₂ , A ₁		
21	5	all $w_i = 0, 1667$			Ranking A ₄	, <i>A</i> ₃ , <i>A</i> ₂ , <i>A</i> ₁	•	

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Table 3

 $^{^4}$ Since the fourth criterion was of the type "the less the better", to satisfy our assumption that all criteria are of the type "the more the better", we were to multiply all the values of that criterion by -1.

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decision making and expert systems, and hardly needs much explanation).

It is noteworthy to observe that the set W produced in our ap-315 316 proach can be interpreted as an archive of weights, all of them leading to the same ranking. Such archives can serve for a kind 317 of knowledge discovery about the interplay of weights and criteria 318 with a significantly simpler preference model than that offered by 319 MCDA methods. Moreover, such archives can be a spring off point 320 321 to relate MCDA methodologies to other decision making concepts as case-based reasoning (see e.g. Bergmann et al., 2003) or multi-322 323 step (iterative) decision processes (in the sense of Simon, 1977).

324 Uncited references

García-Cascales and Lamata (2012); Lai, Liu, and Hwang (1994); Roy (1991); Shih, Shyur, and Lee (2007); Tzeng, Lina, and Opricovic (2005); Wierzbicki (2007).

328 Appendix

We repeat calculations as for Hwang and Yoon example in Section 5 for the problem taken from the work of Goh, Tung, and Cheng (1996); the results are given in Table 6. This problem in the original paper was not solved by TOPSIS but by the other method. As before, weight related calculations were done in Excel add–

in *Solver*, with the LP simplex as the solving method.

The decision matrix *D* and weights are given in Table 5.

The TOPSIS method produces the following (unequivocal) ranking: $A_4 > A_3 > A_2 > A_1$.

Table 5

Goh, Tung and Cheng problem – the decision matrix D and the weights.

	<i>X</i> ₁	<i>X</i> ₂	<i>X</i> ₃	<i>X</i> ₄	X_5	<i>X</i> ₆
<i>A</i> ₁	0.3750	0.3000	0.1401	0.1290	0.3200	0.1818
A_2	0.2916	0.2667	0.2293	0.1935	0.2800	0.2273
A_3	0.1667	0.2333	0.3153	0.2903	0.2400	0.2727
A_4	0.1667	0.2000	0.3153	0.3872	0.1600	0.3182
w_i	0.1860	0.1860	0.1396	0.1396	0.1860	0.1628

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Table 6

Goh, Tung and Cheng problem – the analysis of the TOPSIS ranking by the linear weighting function. To enable selection in calculations for line 13, w_2 was maximized, whereas for lines 14–18, w_1 was maximized.

	Question no.		w_1	<i>w</i> ₂	<i>W</i> ₃	W_4	<i>w</i> ₅	<i>w</i> ₆
1	1	min w ₁	0.0000	0.0000	0.0000	1.0000	0.0000	0.0000
2	1	max w ₁	0.4335	0.0000	0.0024	0.5641	0.0000	0.0000
3	1	min w_2	0.4331	0.0000	0.0000	0.5669	0.0000	0.0000
4	1	max w ₂	0.0000	0.6695	0.0861	0.2444	0.0000	0.4103
5	1	min w ₃	0.4331	0.0000	0.0000	0.5669	0.0000	0.0000
6	1	max w ₃	0.0000	0.0000	1.0000	0.0000	0.0000	0.0000
7	1	min w ₄	0.4122	0.0000	0,5878	0.0000	0.0000	0.0000
8	1	max w ₄	0.0000	0.0000	0.0000	1.0000	0.0000	0.0000
9	1	min w ₅	0.4331	0.0000	0.0000	0.5669	0.0000	0.0000
10	1	max w ₅	0.0000	0.0000	0.0000	0.4632	0.5368	0.0000
11	1	min w ₆	0.4331	0.0000	0.0000	0.5669	0.0000	0.0000
12	1	max w ₆	0.0000	0.0000	0.0000	0.0000	0.0000	1.0000
13	2	w_1 as for TOPSIS	0.1860	0.4089	0.1468	0.2583	0.0000	0.0000
14	2	w_2 as for TOPSIS	0.3209	0.1860	0.0681	0.4250	0.0000	0.0000
15	2	w_3 as for TOPSIS	0.4285	0.0000	0.1396	0.4319	0.0000	0.0000
16	2	w_4 as for TOPSIS	0.4175	0.0000	0.4429	0.1396	0.0000	0.0000
17	2	w_5 as for TOPSIS	0.3152	0.0000	0.0806	0.4182	0.1860	0.0000
18	2	w_6 as for TOPSIS	0.0772	0.0772	0.2065	0.4846	0.0772	0.0772
19	3	mid. most w _i	0.0000	0.0000	0.2603	0.7397	0.0000	0.0000
20	4	All w_i as for TOPSIS			Ranking A ₁	, A ₂ , A ₃ , A ₄		
21	5	all $w_i = 0.1667$			Ranking A ₃	, A ₁ , A ₄ , A ₂		

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